

▶ Polycom® RealPresence™ Experience High Definition  
The World's Premier Fully Immersive Telepresence Solution





# Experience Effective and Effortless Visual Communication

Why lose productivity, valuable time, and budget traveling for meetings? Instead, imagine walking down the hall to a luxurious meeting environment, taking a seat, and collaborating with remote colleagues, partners, suppliers and vendors around the world. You'll speak with and read the body language of others—just as if you were all in the same room. It's fully immersive telepresence and it's only from Polycom.

Welcome to the world of Polycom® RealPresence™ Experience High Definition (Polycom RPX™ HD) visual communication, where business gets done in real time. And at day's end, you get to go home.

## **Transform Your Business**

As your organization looks for ways to make collaboration easier and more productive, Polycom RPX HD solutions can accelerate change and transform your business. With Polycom, you can:

- Increase organizational productivity by investing in work instead of travel.
- Lower your budget by reducing travel costs.
- Strengthen business relationships with regular, face-to-face immersive communication.
- Improve collaboration and share ideas across distance.
- Speed decision making and reduce time to market with new products.
- Improve the quality of life of your employees by reducing their extended travel.

## **Effective and Natural Visual Communication for a Variety of Applications**

Polycom RPX HD solutions bring the world's only fully immersive experience to large or medium-sized rooms and allow up to 28 participants per room to be virtually connected to other teams around the world. Featuring solutions for different space, applications, capacity, and budget requirements, the Polycom RPX HD allows you to apply intimate, effective collaboration to a broad range of applications including:

**Executive Meetings.** Empower executives, members of the board of directors, and subject matter experts to make decisions at a moment's notice, even when individuals are not in the same office or even the same country. By improving communication, your organizations can compete more effectively, better reach and satisfy your customers, and ultimately maximize shareholder value.

**Employee Training.** Extend the reach of your finest instructors, subject matter experts, and guest lecturers from one or more locations. Share best practices and provide your organization access to more learning options and expertise. With consistent, high impact training in many locations, you'll improve organizational efficiency and productivity.

**Client Engagements.** Empower teams to meet face-to-face with key customers on a regular basis to foster closer, more productive relationships. With greater customer interaction, you can improve customer satisfaction, accelerate decision making, and improve sales cycles.

**Partner Collaboration.** Create closer working relationships with strategic partners to accelerate project timelines, bring new solutions to market faster, and gain a competitive edge on the competition.

**Higher Education.** Expand your programs to numerous geographies and conduct classes in multiple locations. This unique ability will let you include remote campuses in your curriculum and attract new students by providing access to the most talented instructors, innovative learning processes, and cutting-edge technologies.

## **Uniquely Designed for Natural, Effective Collaboration**

Experience life-like visual communications with team members across the country or around the world with Polycom RealPresence solutions. These easy-to-use solutions allow you and other participants to focus on your meeting topics, not the technology, and communicate naturally and effectively.

Polycom RPX solutions deliver the world's only fully-immersive experience in an all-inclusive, acoustically-tuned, luxury environment that features a panoramic seamless video wall for true-to-life, realistic interaction of all meeting participants—even while standing. And, with the support of an integrated

telepresence Video Network Operations Center, your meetings are connected on time, every time—so you can focus on the business at hand.

**Just Like Being There.** You will truly be immersed and feel as if you are in the same room with remote meeting participants. With up to 16 feet of seamless, cinematic video wall, every participant is shown in high definition, true-to-life dimensions. This is the only solution that allows you to see all people in true-to-life dimensions whether they sit, stand, or move around the room, providing a truly natural and dynamic meeting experience.

**Highly Productive Meetings.** Your teams will experience natural conversation within a welcoming meeting environment. The transparent technology helps eliminate distractions and results in productive meetings. All cameras, microphones, speakers, and other technology are concealed from view. An executive control panel launches calls and controls audio with a simple touch of a button.

**Improved Team Communications and Collaboration.** Connect naturally face-to-face on large-as-life video displays. With Polycom's UltimateHD™ you will experience superior visual, audio, and multimedia quality. The high definition video and patented EyeConnect™ technology enables you to see facial expressions, make eye contact and read body language. The entire suite design fosters team member participation by providing integrated high resolution content displays within reach of every participant. The powerful combination of these unique Polycom characteristics provide a more effective and natural experience by involving everyone in the meeting as if you were in the same room.

By leveraging Polycom's heritage in industry-leading audio quality you will hear every nuance of the conversation with high definition audio delivered through a professional, integrated sound system and ceiling-mounted, multidirectional microphones. Acoustic treatments throughout the environment block ambient noise so meetings are carried out without background distractions. Studio-quality lighting ensures participants are seen clearly. Network access and power connections are provided for every participant.

**Investment Protection.** Leverage your existing infrastructure and systems while introducing new, higher performance telepresence solutions. Polycom RPX HD solutions are based on established, open standards and interoperate seamlessly with standards-based video conferencing solutions. Multiple participants can join a call from rooms with high-definition as well as traditional, standard definition, video conferencing systems.

In addition, the modular room-within-a-room configuration allows you to move the Polycom RPX HD solution to a new location if the existing office configuration changes, or if you move to a new location.

**Multipurpose Solutions.** Choose from a variety of scalable configurations that accommodate from 4 to 28 participants in one room. The multipurpose boardroom-style conference table serves as both an immersive telepresence suite and a traditional conference room that seats participants all around the table. Additional seating for non-telepresence meetings is also a provided benefit to locations with limited space or very high real estate costs.



**Connect teams across the country or around the world for highly effective and effortless meeting experiences with unprecedented visual communication using the Polycom RealPresence experience.**

# Polycom Services Extend Your Benefits

## **We Focus on You.**

With Polycom, your immersive solution is ready for meetings when you are. Polycom lifecycle services support you throughout your immersive telepresence experience—from implementation, to maintenance to telepresence VNOC Services. Our team will plan your implementation, install, test, and fine-tune your immersive telepresence solution. The result? You focus on your business and the amazing immersive telepresence experience.

**Responsive Support.** When you need to consult with us, we're here. Our dedicated experts can support you around the clock 24x7. Polycom Telepresence Maintenance Services provides comprehensive support, including telephone technical support, onsite support, parts replacement, software upgrades and updates, and onsite preventative maintenance twice a year.

**Amazing Meeting Experience.** Your calls are always connected on time and you don't have to do any of the work when the telepresence VNOC supports you. The telepresence VNOC manages your suite, helps ensure calls are always connected

and your meetings start on time. Staffed by telepresence experts, the telepresence VNOC provides seamless operations management so you have the ultimate immersive telepresence experience.

**Peace of Mind.** Today and in the future, across regions and geographies, your business receives the services and support you need from Polycom Global Services and authorized service partners. We have the history and experience to deliver everything from comprehensive support services to professional services that include project management, assessments, and integration assistance. In addition, comprehensive training, ongoing education, and professional certification can further maximize your Polycom investment.

## **Learn More**

Experience what a Polycom RPX HD solution can do for your organization by attending a free Polycom RPX HD telepresence meeting. Find out more by visiting [www.polycom.com](http://www.polycom.com) or contact an authorized Polycom telepresence reseller.

## **Flexible, Multiple-Seating Configurations of the Polycom RPX HD Solution**

Facilities management, workforce dynamics, and communications requirements vary from organization to organization. That's why we offer several Polycom RPX HD configurations and guidance in selecting the configuration that's right for you.

Model	Number of contiguous video displays	Participants on view
Polycom RPX HD 204M	2	4
Polycom RPX HD 208M	2	8
Polycom RPX HD 210M	2	10
Polycom RPX HD 218M	2	18
Polycom RPX HD 408M	4	8
Polycom RPX HD 418M	4	18
Polycom RPX HD 428M	4	28

©2008 Polycom, Inc. All rights reserved.  
Polycom and the Polycom logo design are registered trademarks of Polycom, Inc. in the U.S. and various countries. All other trademarks are the property of their respective owners. Information in this document is subject to change without notice.